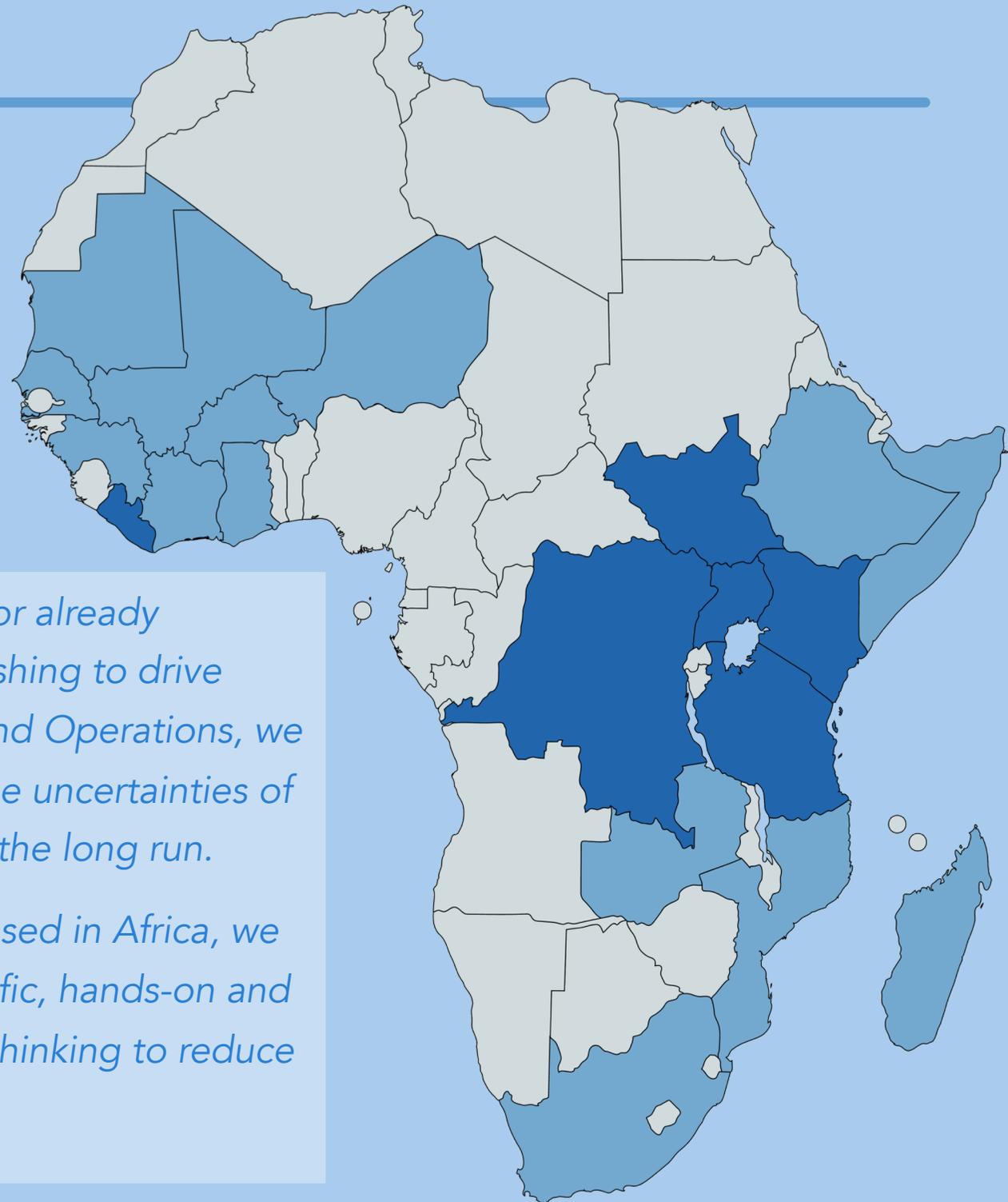




KAIZEN  
CONSULT

*Improving Continuously*



*For organisations looking at operating or already operating in Sub-Saharan Africa and wishing to drive agile and cost effective Supply Chain and Operations, we offer customised solutions answering the uncertainties of the African market and saving costs on the long run.*

*Unlike other consulting firms, we are based in Africa, we understand the context, and offer specific, hands-on and custom-made solutions based on lean thinking to reduce costs and improve quality.*

## VISION

To make Supply Chain and Operations in Africa more efficient and adapted for foreign organizations to bring expertise essential to develop the continent's economy.

## MISSION

To remove wastes from Operations and Supply Chain processes to develop the most efficient value creation while empowering people.

We are a boutique consulting firm, focusing on Operations and Supply Chain with a Lean thinking approach.

Our aim is to provide small and medium customers and partners operating in Africa with a Lean culture, while working with them to design Supply Chain and Operations strategies and solutions in line with their global strategy and objectives.

## Who we are

We help clients enhance their customer focus and get the most out of their value chain by driving waste elimination and defect reduction through continuous improvement of their operations and supply chain.

We work with your team to create long lasting results and growth.

# Our services

## SUPPLY CHAIN CONSULTING & STRATEGY

We support your operations in developing the most adapted Supply Chain for your service, customers and company's objectives.

We bring expertise in different areas of the chain to optimise flux and cut wastes, developing agility.

## LEAN - OPERATIONS IMPROVEMENT

We assess your operations, being logistics, manufacturing, warehousing, and work with your team to drive wastes out of the value chain and embrace better efficiency and costs cutting, bringing higher quality to your customers.

## TRAININGS & WORKSHOPS Lean Operations

We offer various types of trainings to your teams, either standard ones or on demand.

We train on Lean tools and methodologies as well as Supply Chain good practices. It is ideally part of an improvement project but can also be stand alone.



# SUPPLY CHAIN CONSULTING & STRATEGY

Global Supply Chain Strategy

Supply Chain audit & Diagnostic

Route to Market - Network optimization

Project Logistics chain, freight forwarding

Forecast improvement - Match Supply & Demand – S&OP

Vendor management & Supplier relationships

Inventory & Parts optimisation

Transport & Logistics – Last mile Distribution / Delivery

Supply Chain Dashboard



# LEAN - OPERATIONS IMPROVEMENT

Operations Audits

Value Stream mapping

Process reengineering - wastes removal

Capacity management

Continuous improvement

Inventory reduction

Warehousing operations

PDCA cycle & problem solving technics

Kaizen & more Lean tools

Hands-on implementation of tools

# TRAININGS & WORKSHOPS Lean Operations

Introduction to Lean thinking & the  
philosophy

Introduction to Lean Tools

Supply Chain trainings

On-demand trainings on Supply Chain  
and Operations

# Our sectors

Industrial goods

Logistics &  
Transportation

Pharma

FMCG



Manufacturing

Humanitarian

# The Founder



Eric Ducroix is an Operations Executive with significant experience in Logistics Operations & Supply Chain management, having spent over 13 years working in complex and multicultural environments in Africa and the Middle East.

He holds an MBA from Warwick Business School in the UK, and studied the uncertainties of corporation Supply Chain in Sub Saharan Africa with Schneider Electric East Africa.

Six Sigma Green Belt and Lean certified, he has developed an interest and understanding of the Lean methodology through research and various projects. With Kaizen Consult, he is now supporting organisations with operations in Africa to improve their Supply chain and operations, using the Lean principles.

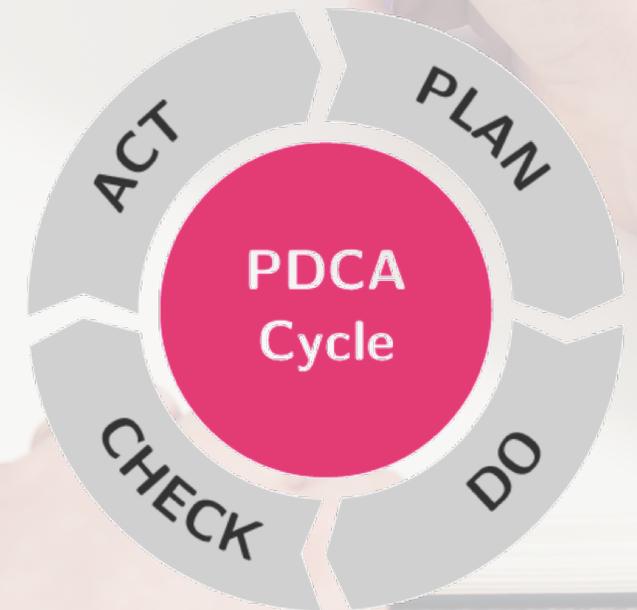
# Consulting Methodology

## Lean thinking approach

We use Lean thinking methodology and tools in our projects. We bring the continuous improvement and respect for people into the change we help customers to achieve, being in Supply Chain or Operations improvement.

We base our approach on the PDCA cycle (Or Deming Wheel). It is a reference used in Lean thinking for continuous improvement and providing the framework for constant iteration of improvement.

Deming wheel is also used in quality management and referenced in the ISO 9001 standard.



# KAIZEN CONSULT

Hapag-Lloyd

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[www.kaizen-consult.biz](http://www.kaizen-consult.biz)